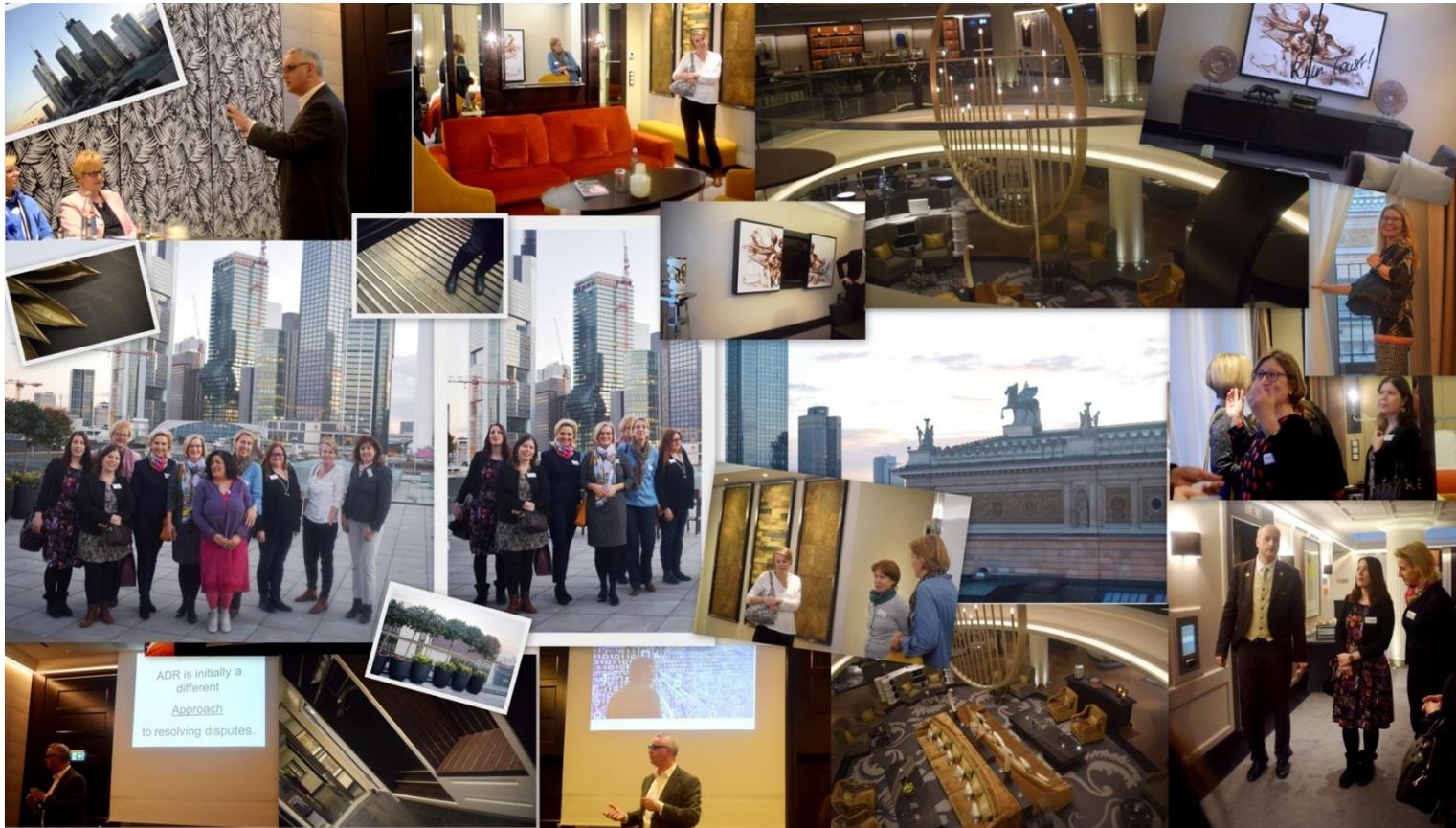




ADR - Alternative Dispute Resolution with Robert Sheehan 18.03.2019 - Sofitel Opera Frankfurt



16 IMA ladies and 2 guests met in the new Premium House of the French Hotel Sofitel Frankfurt Opera. The very elegant and harmonious interior design of the hotel bears the signature of French interior designer Nicolas Adnet and his Paris studio Hertrich & Adnet Studio.

Before the workshop started, we were guided by the concierge to the presidential suite and another exclusive room. We liked the modern furniture, the interior with the pictures on the walls and bathrooms with underfloor heating. In the presidential suite we had access to the big terrace with a view of Frankfurt's skyline, where the ladies spontaneously came together for a group picture.

In an exclusive meeting room with the view into the sky above us, I introduced our coach and native speaker **Robert Sheehan** to our IMA ladies. Robert is a Chartered Quantity Survey (and lawyer) with almost 30 years of international experience in dealing with large complex international infrastructure projects. His work has involved him in all phases of exciting projects spanning the entire globe from equatorial rain forests to world famous cities - commensurately dealing with different organisations and cultures.

The issue „**Alternative Dispute Resolution - Around the world in 80 minutes**“ was chosen by him with the background of his professional experience of successfully dealing with intractable and disparate issues. He explained some difficult examples of negotiating, when dealing with different joint venture arrangements, different cultures both in business and more broadly in the public domain or to sometimes finding counter-intuitive solutions to seemingly insurmountable problems. While making his presentation describing some local slang, he also gave us a glimpse of his humour and proved to be an eloquent speaker. We had a lively discussion, also concerning intercultural communication and understanding.

After the workshop we decided to organize another event with Robert but this time a less formal conversation evening.

Lilian Helbig

Regional Head Frankfurt